

Contract Award Notice: 02/QBS/2018

Scope of Contract:	<i>Consulting services for setting-up and running a Knowledge Transfer Network to promote good agricultural practice and reduce the risk of nitrate pollution in the South-Muntenia, Bucuresti – Ilfov and South – West Oltenia Development Regions</i>	Minimum Qualifying Technical Score:	75
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Names of short listed Consultants:

1. JV of National Institute for Economic Research “Costin C Kiritescu” – NIER (Leader, Romania) & National Federation of the Producers in Agriculture, Food Industry and Related Services in Romania (Partner, Romania) & The Center for Business Promotion and Entrepreneurship in Sandomiers (Partner, Poland) & The National Research and Development Institute for Soil Science, Agrochemistry and Environment - ICPA (Partner, Romania) & The Association of Communes of Romania - ACOR (Partner, Romania) & The University of Agricultural Sciences and Veterinary Medicine Bucuresti (Partner, Romania)
2. JV of AFC Agriculture and Finance Consultants GmbH (AFC) (assumed Leader, Germany) & S.C. Cardinal Prodcum SRL (assumed Partner, Romania)
3. JV LDK Consultants Engineers & Planners SRL (Romania) (Leader) and LDK Consultants Engineers and Planners SA (Greece) (Partner)
4. JV of Innovacion y Desarrollo Local S.L. – IDEL (Leader, Spain) & SC EPMC Consulting SRL (Partner, Romania) & Stichting Deltares (Partner, Netherlands) & SC Compania de Asistenta Tehnica SRL (Partner, Romania) & Local Action Group Campa Romanatilor (Partner, Romania)
5. JV of Egis ROMANIA SA (Leader, Romania) & The University of Craiova (Partner, Romania)
6. JV of S.C. Best Smart Consulting S.R.L. (Leader, Romania) & The Academy of Agricultural and Forestry Sciences – ASAS (Partner, Romania) & Local Action Group Microregiunea Horezu (Partner, Romania) & Local Action Group Microregiunea Horezu (Partner, Romania)

Consultants that submitted a technical proposal:

1. JV of National Institute for Economic Research “Costin C Kiritescu” – NIER (Leader, Romania) & National Federation of the Producers in Agriculture, Food Industry and Related Services in Romania (Partner, Romania) & The Center for Business Promotion and Entrepreneurship in Sandomiers (Partner, Poland) & The National Research and Development Institute for Soil Science, Agrochemistry and Environment - ICPA (Partner, Romania) & The Association of Communes of Romania - ACOR (Partner, Romania) & The University of Agricultural Sciences and Veterinary Medicine Bucuresti (Partner, Romania)
2. JV of Innovacion y Desarrollo Local S.L. – IDEL (Leader, Spain) & SC EPMC Consulting SRL (Partner, Romania) & Stichting Deltares (Partner, Netherlands) & SC Compania de Asistenta Tehnica SRL (Partner, Romania) & Local Action Group Campa Romanatilor (Partner, Romania)
3. JV of Egis ROMANIA SA (Leader, Romania) & The University of Craiova (Partner, Romania)

Name of the Consultant		JV NIER&PARTNERS	JV IDEL & PARTNERS	JV EGIS ROMANIA SA&PARTNER
Evaluation criteria	Maximum points	Average	Average	Average
(i) Specific experience of the Consultant (as a firm) relevant to the Assignment:	5.00	4.75	4.42	4,25
(ii) Adequacy and quality of the proposed methodology, and work plan in responding to the Terms of Reference (TORs):	50.00	48.00	42.17	33.42
<i>- Technical approach and methodology</i>	<i>35.00</i>	<i>33.83</i>	<i>28.75</i>	<i>22.83</i>
<i>a) Setting-up and maintaining a regional Network Hub</i>	<i>15.00</i>	<i>14.75</i>	<i>11.75</i>	<i>10.50</i>
<i>b) Designing and organizing the Farmer Discussion Groups</i>	<i>15.00</i>	<i>14.50</i>	<i>12.75</i>	<i>9.25</i>
<i>c) Preparing and organizing 3 regional workshops and 1 national conference</i>	<i>5.00</i>	<i>4.58</i>	<i>4.25</i>	<i>3.08</i>
<i>- Work Plan</i>	<i>10.00</i>	<i>9.50</i>	<i>8.83</i>	<i>6.50</i>
<i>- Organization and Staffing</i>	<i>5.00</i>	<i>4.67</i>	<i>4.58</i>	<i>4.08</i>
(iii) Key Experts' qualifications and competence for the Assignment	50.00	42.22	42.39	43.10
<i>K-1: Team Leader</i>	<i>15.00</i>	<i>13.70</i>	<i>14.51</i>	<i>14.74</i>
1) General qualifications (general education, training, and experience):	10%	<i>1.33</i>	<i>1.28</i>	<i>1.50</i>
2) Adequacy for the Assignment (relevant education, training, experience in the sector/similar assignments)	85%	<i>11.69</i>	<i>12.54</i>	<i>12.54</i>
3) Relevant experience in the region (working level fluency in local language / knowledge of local culture or administrative system, government organization, etc.)	5%	<i>0.69</i>	<i>0.70</i>	<i>0.70</i>
<i>K-2: Expert(s) in agriculture and environmental policies</i>	<i>15.00</i>	<i>15.00</i>	<i>10.03</i>	<i>14.74</i>
1) General qualifications (general education, training, and experience):	10%	<i>1.50</i>	<i>1.07</i>	<i>1.50</i>
2) Adequacy for the Assignment (relevant education, training, experience in the sector/similar assignments)	85%	<i>12.75</i>	<i>8.46</i>	<i>12.54</i>
3) Relevant experience in the region (working level fluency in local language / knowledge of local culture or administrative system, government organization, etc.)	5%	<i>0.75</i>	<i>0.51</i>	<i>0.70</i>

Name of the Consultant		JV NIER&PARTNERS	JV IDEL & PARTNERS	JV EGIS ROMANIA SA&PARTNER
Evaluation criteria	Maximum points	Average	Average	Average
<i>K-3: Expert(s) in communication</i>	5.00	4.51	3.54	4.70
1) General qualifications (general education, training, and experience):	10%	0.45	0.38	0.50
2) Adequacy for the Assignment (relevant education, training, experience in the sector/similar assignments)	85%	3.83	3.02	3.97
3) Relevant experience in the region (working level fluency in local language / knowledge of local culture or administrative system, government organization, etc.)	5%	0.23	0.14	0.23
<i>K-4: Expert(s) in communication with farmers</i>	5.00	4.62	4.82	4.33
1) General qualifications (general education, training, and experience):	10%	0.48	1.07	0.49
2) Adequacy for the Assignment (relevant education, training, experience in the sector/similar assignments)	85%	3.90	4.11	3.68
3) Relevant experience in the region (working level fluency in local language / knowledge of local culture or administrative system, government organization, etc.)	5%	0.24	0.24	0.21
<i>K-5: Expert(s) in farm advisory techniques or communication between farmers</i>	5.00	4.39	4.78	4.59
1) General qualifications (general education, training, and experience):	10%	0.45	0.50	0.47
2) Adequacy for the Assignment (relevant education, training, experience in the sector/similar assignments)	85%	3.75	4.04	3.90
3) Relevant experience in the region (working level fluency in local language / knowledge of local culture or administrative system, government organization, etc.)	5%	0.19	0.24	0.23
TOTAL	100.00	94.97	88.98	80.76

Price offered the Consultant with (as read out and as it has been evaluated): JV of National Institute for Economic Research “Costin C Kiritescu” – NIER (Leader, Romania) & National Federation of the Producers in Agriculture, Food Industry and Related Services in Romania (Partner, Romania) & The Center for Business Promotion and Entrepreneurship in Sandomiers (Partner, Poland) & The National Research and Development Institute for Soil Science, Agrochemistry and Environment - ICPA (Partner, Romania) & The Association of Communes of Romania

- ACOR (Partner, Romania) & The University of Agricultural Sciences and Veterinary Medicine Bucuresti (Partner, Romania): 1,065,731.00 Euro, inclusive all indirect taxes (VAT)

Final combined scores and the final ranking of the consultants: Final Technical score (first ranked): 94.97

Award (Quality Based Selection): To best technical score

Name of the successful consultant: JV of National Institute for Economic Research “Costin C Kiritescu” – NIER (Leader, Romania) & National Federation of the Producers in Agriculture, Food Industry and Related Services in Romania (Partner, Romania) & The Center for Business Promotion and Entrepreneurship in Sandomiers (Partner, Poland) & The National Research and Development Institute for Soil Science, Agrochemistry and Environment - ICPA (Partner, Romania) & The Association of Communes of Romania - ACOR (Partner, Romania) & The University of Agricultural Sciences and Veterinary Medicine Bucuresti (Partner, Romania)

Total price: 848,885.06 Euro, inclusive all indirect taxes (VAT)

Duration: March 31st 2022

Summary scope of the contract: Consulting services for setting-up and running a Knowledge Transfer Network to promote good agricultural practice and reduce the risk of nitrate pollution in the South-Muntenia, Bucuresti – Ilfov and South – West Oltenia Development Regions