

REQUEST FOR EXPRESSIONS OF INTEREST

[ROMANIA]

INTEGRATED NUTRIENT POLLUTION CONTROL PROJECT – ADDITIONAL FINANCING

Loan No.: **8.597 RO**

Assignment Title: Technical Assistance for supporting the local prospective beneficiaries during the preparation and development phases of the 2nd and the 3rd calls for proposals under the INPCP Competitive Financing Program „Investments in Local Communities to Reduce Nutrient Pollution”

Reference No. (as per Procurement Plan): **02/CQ/2017**

Romania *has received* financing from the World Bank toward the cost of the **INTEGRATED NUTRIENT POLLUTION CONTROL PROJECT-ADDITIONAL FINANCING**, and intends to apply part of the proceeds for consulting services.

The consulting services (“the Services”) include **Technical Assistance for supporting the local prospective beneficiaries during the preparation and development phases of the 2nd and the 3rd calls for proposals under the INPCP Competitive Financing Program „Investments in Local Communities to Reduce Nutrient Pollution”**. Detailed information, including duration of the assignment, is provided in the related Terms of References (ToRs) published on <http://apepaduri.gov.ro> and www.inpcp.ro

The implementing agency of the Project, the Ministry of Waters and Forests now invites eligible or an association of such firms in the form of a Joint-Venture (JV) formed between 2 or more of such entities, (“Consultants”) with extensive expertise in writing applications for competitive investments financing programs in accordance with procedures developed in Guidelines for applicants and/or in developing grants or sub-projects schemes and/or in the facilitation process and working with local authorities to submit Expression of Interest in providing the requested Services.

Interested Consultants should provide information demonstrating that they have the required qualifications and relevant experience to perform the Services.

The Expression of Interest must contain detailed information regarding the address, contact person, number and country of registration.

The criteria for the evaluation of Expression of Interest are:

- **General qualifications - 20 points**

Consultants will provide information on: core business and years in business, presentation of services provided that will include recommendations. In the context of the assignment's ToRs, the Consultant should demonstrate a relevant general professional experience and a proven specific experience, of preferably not less than 5 years.

- **Specific experience - 30 points**

Consultants will provide detailed information on at least 3 similar projects/assignments that the firm/joint venture implemented during the last 5 years considering the field of the assignment.

Indicate the most relevant projects implemented (finalized and/or on-going) during the last 5 years regarding writing applications for competitive investments financing programs in accordance with procedures developed in Guidelines for applicants and/or in developing grants or sub-projects schemes and/or in the facilitation process and working with local authorities.

- Specialized staff - 50 points

Consultants will provide information regarding the appropriate specialized staff for the assignment; Indicate number of employed staff and freelance collaboration experts and the general and specific qualifications and experience.

Requirements for the Team Leader

Professional Qualification

- academic education in the following areas: engineering, economics, management, environment or another ancillary area relevant for the requirements of the position;
- it would be an advantage holding a certificate in one or all of the following areas:
 - i. certified as Expert in Accessing Structural and Cohesion Funds code COR 242213, (Classification of Occupations from Romania);
 - ii. certified as Project Manager - code COR 242101;
 - iii. certified as Projects Evaluator, code COR 241263.
- training in project management is required.

Experience

- minimum of five years relevant experience in project management required;
- participation in at least two similar types of assignments;
- experience in leading and supervising multi-disciplinary teams and also in providing business advice;
- experience in program/project planning, design, evaluation, implementation and management and reporting under different EU or other external financing programs;
- experience in working with Government's, international organizations' and/or donors' procedures;

Other Skills

- advanced PC skills and sound knowledge of the MS Office package (Word, Excel, Outlook, Power Point);
- proven managerial and team building skills;
- excellent written and verbal skills and good command of spoken and written English;

Requirements for the Financing Experts (at least 3 experts in writing applications):

Professional Qualification

- academic education in the following areas: engineering, environment, civil construction engineering, agriculture, forestry, or another ancillary area relevant for the domains of the calls;
- It would be an advantage holding a certificate in one or all of the following areas:
 - i. certified as Expert in Accessing Structural and Cohesion Funds code COR 242213, (Classification of Occupations from Romania);
 - ii. certified as Project Manager - code COR 242101;
 - iii. certified as Projects Evaluator, code COR 241263.
- training in project management would be an advantage.

Experience

- minimum of five years required in writing applications for competitive investments financing programs, supported from different financing sources;
- experience in program/project planning, design, evaluation, implementation and management under different EU or other external financing programs;
- experience regarding the permitting procedures for public investments is required;
- experience in risk management requirements or overseeing small competitive investment financing proposals/project proposals;
- previous experience in developing projects for different EU or other external financing programs is considered an advantage;
- experience in implementation and management of small competitive investment financing proposals/project proposals is considered an advantage;
- relevant experience in working with public funds, proven experience in working with Government's, international organizations' and donors' procedures;
- knowledge and working experience with World Bank's procedures is desirable.

Other Skills

- advanced PC skills and sound knowledge of the MS Office package (Word, Excel, Outlook, Power Point);
- strong analytical and data collection skills, oral and written communication and team building skills;
- good command of spoken and written Romanian;
- good capacity to communicate with people with different backgrounds and positions, as well as with local and national authorities.

Requirements for the Technical Experts (at least 3 experts):

Professional Qualification

- academic education in the following areas: engineering, civil construction engineering, forestry, or another ancillary area relevant for the domains of the calls;

Experience

- minimum of five years required in design/implementation/monitoring of public investments on waste management (first technical expert), sewage systems and waste water treatment plants (second technical expert), afforestation (third technical expert);
- experience regarding the permitting procedures for public investments is required;
- previous experience in developing projects for different EU or other external financing programs is considered an advantage;
- experience in implementation and management of small competitive investment financing proposals/project proposals is considered an advantage;
- knowledge and working experience with World Bank's procedures is desirable.

Other Skills

- advanced PC skills and sound knowledge of the MS Office package (Word, Excel, Outlook, Power Point);
- good command of spoken and written Romanian;
- good capacity to communicate with people with different backgrounds and positions, as well as with local and national authorities.

Consultants may associate to enhance their qualifications. The "association" may take the form of a Joint Venture. In case of a Joint-Venture (JV), all members of the JV will be evaluated jointly for the purpose of short listing and shall be jointly and severally liable for the assignment and shall sign the contract in case of award is made to that JV group. Interested consultants should clearly indicate the structure of their "association" and the duties of the partners and sub consultants in their application. Unclear expression of

interests in terms of “in association with” and/or “in affiliation with” and etc. may not be considered for short listing. Keeping one expression of interest per firm as principle, a consultant firm may decide whether it wishes to participate as a sub consultant or as an individual consultant or as a partner in a joint venture. Please note that a firm shall submit only one Expression of Interest in the same selection process either individually as a consultant or as a partner in a joint venture. No firm can be a sub-consultant while submitting an EOI individually or as a partner of a joint-venture in the same selection process. A firm, if acting in the capacity of sub-consultant in any Consultant or JV, may participate in more than one consultant, but only in the capacity of a sub-consultant.”

The firms that submitted EOIs (at least three) will be assessed and compared and the relative strengths and weaknesses of the Expressions of Interest of the Consultants will be examined, in order to identify the best qualified and experienced Consultant that will be selected.

A short-list will be prepared in accordance with the provisions of paragraphs 2.6, 2.7 and 2.8 of the World Bank’s Guidelines: Selection and Employment of Consultants [under IBRD Loans and IDA Credits & Grants] by World Bank Borrowers, January 2011 revised July 2014 (“Consultant Guidelines”).

Only the selected firm shall be asked to submit a combined technical and financial proposal and, if such proposal is responsive and acceptable, be invited to negotiate a contract in accordance with the provisions of paragraphs 3.7 of the World Bank’s *Guidelines: Selection and Employment of Consultants [under IBRD Loans and IDA Credits & Grants] by World Bank Borrowers, January 2011 revised July 2014* (“Consultant Guidelines”).

The attention of interested Consultants is drawn to paragraph 1.9 setting forth the World Bank’s policy on conflict of interest.

A Consultant will be selected in accordance with the provisions of **Selection Based on Consultant Qualification (CQS)** method set out in the Consultant Guidelines.

Further information can be obtained at the address below during office hours Monday-Thursday from 09:00 to 17:00 hours and Friday from 09:00-13:00 hours.

Expressions of interest must be delivered in a written form to the address below (in person, by mail or by e-mail) by **January 31st, 2018**.

**Ministry of Waters and Forests
Integrated Nutrient Pollution Control Project Management Unit
Attn: Ms. Naiana MILEA, PMU Director**

Calea Plevnei 46-48; Corp Clădire/Etajul/Camera: Corp E, et. 1, cam. 11
Bucharest, sector1, Code: 010233, Romania

Tel: **+40 756 036 082; +40 0756 091 082**

E-mail: naiana.milea@map.gov.ro; catalina.criveanu@map.gov.ro;
raluca.mateescu@map.gov.ro; anna.mares@map.gov.ro;